# **Investor Relations 1H 2025 Performance**

Last Update: 05 August 2025

## FACT SHEET ABOUT PT SELAMAT SEMPURNA Tbk

☐ PT Selamat Sempurna Tbk is the flagship company of ADR Group (Automotive Division) ☐ The Largest Filter Manufacturer in the region ☐ The Most Comprehensive range of products ☐ Serve more filtration and radiator products than any other auto component company ☐ Exported to more than **125** countries worldwide ☐ Trademark Registration in more than **130** countries worldwide ☐ Approximately 90% of our revenue is recurring aftermarket revenue ☐ Strong Balance Sheet and Cash Flow

# **COMPOSITION OF SHAREHOLDERS**

Shareholders	Number of Shares Issued and Fully Paid	%	Amount (IDR)
PT Adrindo Intiperkasa	2,910,392,136	50.54%	72,759,803,400
Others (each with ownership interest below 5%)	2,848,283,304	49.46%	71,207,082,600
Total	5,758,675,440	100.00%	143,966,886,000

Share Ownership July 31, 2025	Number of Investors	%	Number of Shares	%
Foreign Institutions	179	2.21%	1,626,796,907	28.25%
Local Institutions	79	0.97%	3,143,682,121	54.59%
Foreign Individuals	16	0.20%	4,771,760	0.08%
Local Individuals	7,839	96.62%	983,424,652	17.08%
Total	8,113	100%	5,758,675,440	100%



## THE PRODUCTION PLANTS

2 production sites in Indonesia





Radiators : 1.95 millions pieces per year

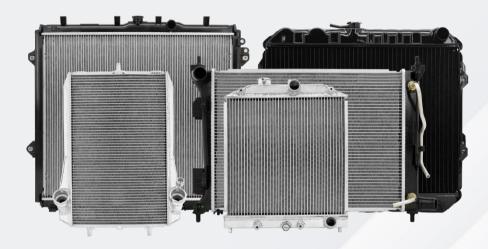
Filters: 96 millions pieces per year

## **MAIN PRODUCTS**









## **OTHERS PRODUCTS**









## ONE STOP SHOP FOR THERMAL SYSTEM & FILTRATION

- Approx. 10,000 part numbers available, filters and radiator.
- Automotive, Commercials, Heavy Equipment, Marines and Industrial sectors for American, European and Asian applications.
- Approx. 300 Filters & Radiators new part numbers every year.





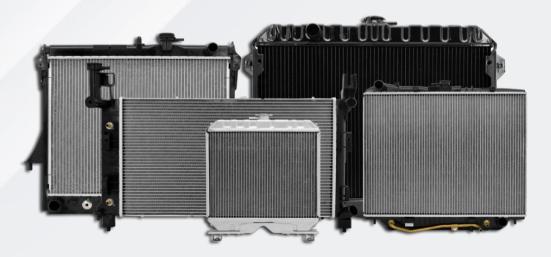




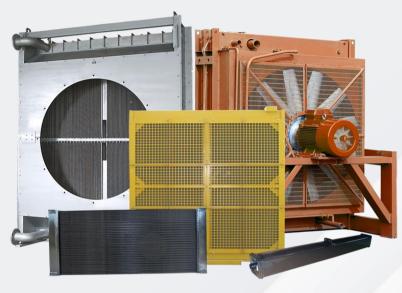
## THERMAL SYSTEM PRODUCT RANGE



Automotive Radiators
 (Copper Brass, Aluminum Plastic, All Aluminum)



• Heavy Equipment & Industrial Radiators



- Condenser
- Intercooler
- Evaporator





## **FILTRATION PRODUCT RANGE**

#### **Heavy Equipment & Industrial Filter**

(Air, Oil, Fuel, Cabin, Hydraulic, Transmission, Coolant, Separator, HEPA, EDM, Dust Collector)



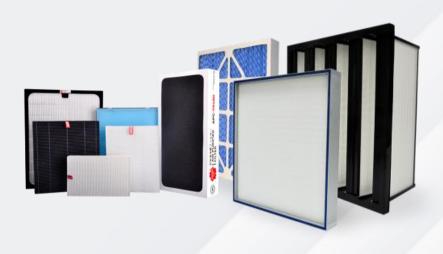
#### **Automotive Filter**

(Air, Oil, Fuel, Cabin, Transmission)



#### **Non-Engine Filter**

HVAC Filter, Air Purifier Filter, Gas Turbine Filter





## **FILTRATION PRODUCT TYPES**









**OIL FILTERS** 



**FUEL FILTERS** 



**CABIN AIR FILTERS** 



**TRANSMISSION FILTERS** 



**COOLANT FILTERS** 



**HYDRAULIC FILTERS** 



AIR/OIL SEPARATOR



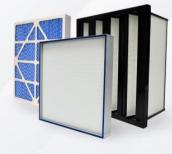
FUEL FILTER/
WATER SEPARATOR



EDM FILTER



**AIR PURIFIER FILTER** 



**HVAC FILTER** 

## **AIR PURIFIER FILTER & HVAC FILTER**



Nowadays, the air pollution around the world harms our health. Breathing quality air is critical for good health, especially indoors. Sakura HVAC Filters & Air Purifier Filters will ensure your indoor environment is clean and provide ultimate protection to your health.





## **HVAC / HEPA FILTRATIONS**



#### **Automotive**

- Cabin Air Filters
- Selling to store and online





#### **Building Air Ventilation Installation**

Supply HVAC Filters in Building, Factory and Airports









# Air Cleaner System Manufacturer & Home Appliances

- Supply OE Air Filter in AHU
- Supply OE Air Filter in Air Purifier Unit
- Air Purifier Filters







#### **Filters Industrial**

- **EDM Filters**
- Air/Oil Separators
- Gas Turbine Filters









## KNOW OUR MARKET - MAIN HEAVY EQUIP. RANGE & SUB-RANGE

## Range:

Construction



**Mining** 



**Agriculture** 



**Forestry** 

**Agriculture** 

Tractor

Combine

Harvester



**Other Industry** 



#### Sub-Range (Equiptment Type):

#### Construction



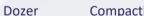
Excavator/ Shovel



Wheel









Backhoe Loader Grader



Mini Excavator

Crane



Scraper



Telescopic

**Asphalt** 

Finisher

**Mining** 





Excavator/ Shovel

Wheel Loader

Grader



**Dump Truck** 



Dozer

Backhoe Loader



Articulated

Dump Truck

Dragline



Drill





Skidder



Other

Industry



Harvester



Buncher



Telescopic



PT SELAMAT SEMPURNA Tbk.

# **OTHER PRODUCTS**



Dump Trucks, Hoists and Special Purpose Vehicles





# **OTHER PRODUCTS**

Fuel Tank









Brake & Fuel Pipe





## **OTHER PRODUCTS**





We spend most of our time indoors, where the air we breathe can be up to 5 times more polluted than outdoors.

**Sakura Air Purifier** reduces the transmission of airborne viruses and eliminate air pollutants at home, office and other indoor environments.



**SAP-415** (Room size 7 - 15 m<sup>2</sup>)



**SAP-524** (Room size 8 - 24 m<sup>2</sup>)



**SAP-743** (Room size 28 - 43 m<sup>2</sup>)



**SAP-796** (Room size 59 - 96 m<sup>2</sup>)



## LIST OF OEM/OES

- ANTONIO CARRARO
- ATLAS COPCO
- BOMAG
- CARRIER
- CLARK
- CNHI
- COMBILIFT
- DAIHATSU
- DFSK
- GEHL
- GENERAL MOTORS

- HINO
- HITACHI
- HYSTER
- HYUNDAI
- ISEKI
- ISUZU
- KATO
- KOHLER
- KUBOTA
- LIEBHERR
- LIUGONG

- MANITOU
- MATHIEU
- MAZDA
- MITSUBISHI
- NANNI DIESEL
- NISSAN
- SUBARU
- SUMITOMO
- SUNWARD
- SUZUKI
- TAKEUCHI

- TEREX
- TOYOTA
- UD TRUCKS
- VESTAS
- VOLVO
- YALE
- YANMAR

## **TECHNICAL ASSISTANCE**

## **Filters**

- 1984: Donaldson Company Inc., USA (PT Panata Jaya Mandiri)
- 1985: Mahle Japan Limited, Japan (formerly Tsuchiya Manufacturing Co. Ltd., Japan)
- 1988: Tokyo Roki Co., Ltd., Japan (PT Selamat Sempurna Tbk)

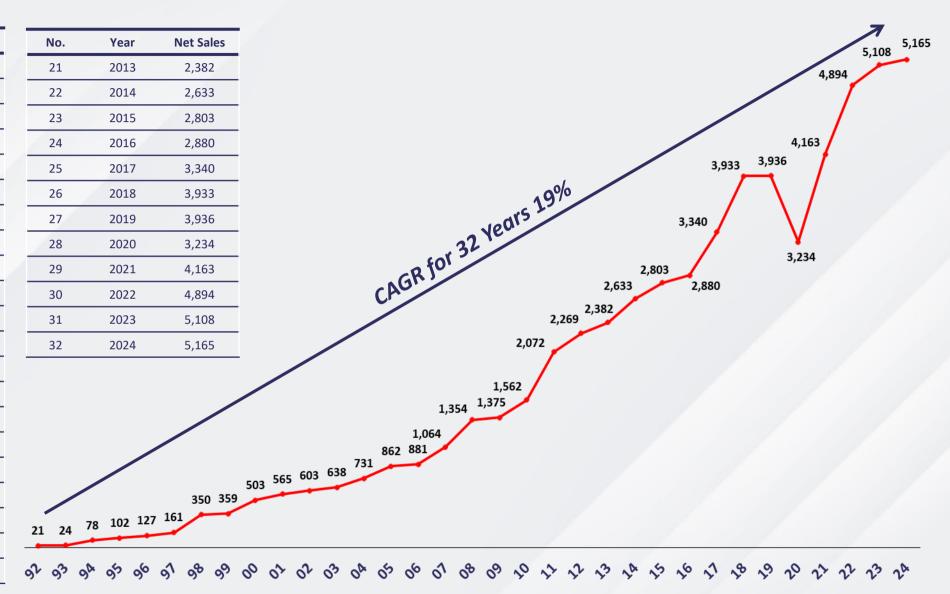
### **Radiators & Others**

- 1979: Tokyo Radiators Mfg. Co. Ltd., Japan (Radiator PT Selamat Sempurna Tbk)
- 1982: Usui Kokusai Sangyo Kaisha Ltd., Japan (Brake Pipes PT Selamat Sempurna Tbk)
- 1989: ShinMaywa Industrial Co. Ltd., Japan (PT Hydraxle Perkasa)
- 2013: Sueyoshi Kogyo Co. Ltd., Japan
   (Fuel Tank and Hydraulic Tank for Construction Machinery PT Selamat Sempurna Tbk)



## YEARS OF CAGR SALES

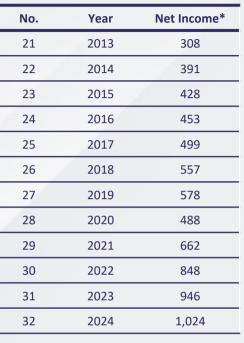
Year	Net Sales
1992	21
1993	24
1994	78
1995	102
1996	127
1997	161
1998	350
1999	359
2000	503
2001	565
2002	603
2003	638
2004	731
2005	862
2006	881
2007	1,064
2008	1,354
2009	1,375
2010	1,562
2011	2,072
2012	2,269
	1992 1993 1994 1995 1996 1997 1998 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010 2011





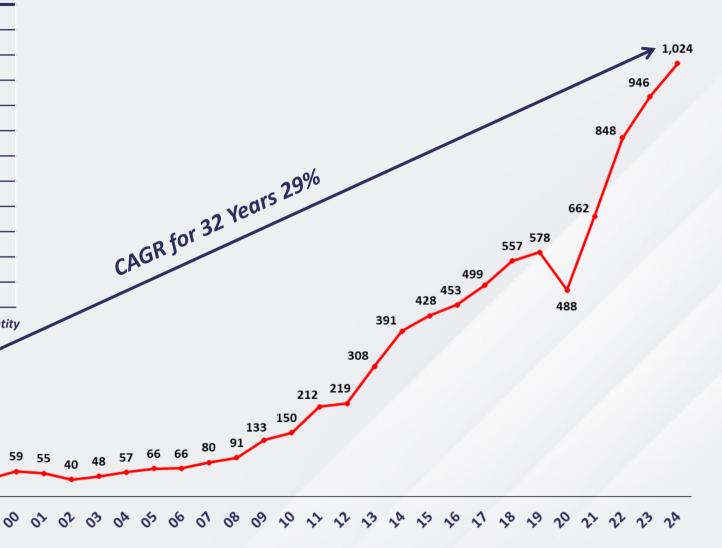
## **32** YEARS OF CAGR NET INCOME

No.	Year	Net Income*
	1992	0.3
1	1993	1.3
2	1994	5
3	1995	7
4	1996	18
5	1997	25
6	1998	54
7	1999	40
8	2000	59
9	2001	55
10	2002	40
11	2003	48
12	2004	57
13	2005	66
14	2006	66
15	2007	80
16	2008	91
17	2009	133
18	2010	150
19	2011	212
20	2012	219





0.3 1.3 5 7 18 25





## 20 YEARS CONSECUTIVE DIVIDEND PAYMENT GROWTH

No.	Book Year	Total Dividend (In Bio IDR)	Net Income (In Bio IDR)	Payout Ratio
	2004	25.97	57	45%
1	2005	32.47	66	49%
2	2006	41.08	66	62%
3	2007	57.59	80	72%
4	2008	86.38	91	94%
5	2009	129.57	133	98%
6	2010	136.77	150	91%
7	2011	143.97	212	68%
8	2012	151.17	219	69%
9	2013	165.56	308	54%
10	2014	179.96	391	46%
11	2015	215.95	428	50%
12	2016	266.34	453	59%
13	2017	299.45	499	60%
14	2018	334.00	557	60%
15	2019	339.76	578	59%
16	2020	345.52	488	71%
17	2021	403.11	662	61%

No.	Book Year	Total Dividend (In Bio IDR)	Net Income (In Bio IDR)	Payout Ratio
18	2022	518.04	848	61%
19	2023	691.04	944	73%
20	2024	777.42	1,024	76%
	2025	345.52 <sup>*)</sup>	531	65%

\*) 1st Interim Dividend For 2025 Financial Year : IDR 144 Bio on May 27, 2025

\*) 2<sup>nd</sup> Interim Dividend For 2025 Financial Year: IDR 202 Bio on August 26, 2025

- Paid quarterly dividend since 2015 = 42 times
- Increased annually for 20 years
- Total Dividend paid since 1996 Rp5.86 Trillion





• Net income above Rp 10 billion - Rp 30 billion : 40%;

691

# **SUMMARY PERFORMANCE 2025**

	Position as of June 30 <sup>th</sup> ,2025		Changes
Net Sales	IDR 2.56 T		8.76%
Profit for the Period*	IDR 0.53 T		18.48%
EPS	IDR 92	1	18.48%

<sup>\*</sup> attributable to owners of the parent entity

## **COMPARATIVE FINANCIAL HIGHLIGHTS**

Financial Highlighta	6 Months	Ended	Increase/	0/	Compare Q to Y	
Financial Highlights	1H 2025	1H 2025 1H 2024*		<b>%</b> –	1H 2025	2024
Net Sales	2,556	2,350	206	8.76%	2,556	5,165
Gross Profit	912	827	86	10.38%	912	1,914
Operating Profit	698	591	107	18.15%	698	1,375
Profit for the period attributable to:						
Owners of the parent entity	531	448	83	18.48%	531	1,024
Non-controlling Interests	43	38	4	11.44%	43	94
Current Assets	3,662	3,552	110	3.10%	3,662	3,600
Total Assets	5,051	4,862	189	3.89%	5,051	4,964
Current Liabilities	663	610	54	8.82%	663	769
Total Liabilities	919	907	12	1.27%	919	1,038
Equity attributable to						
Owners of the parent company	3,651	3,527	124	3.50%	3,651	3,473
Non-controlling Interests	482	427	54	12.68%	482	453
EPS	92	78	14	18.48%	92	178

Note: \* The 1H 2024 data has been restated.



# **FINANCIAL RATIO**

Financial Datia	Compai	re Q to Q	Compare Q to Y	
Financial Ratio	1H 2025	1H 2024**	1H 2025	2024
Net Sales Growth	9%			
Total Asset Growth	4%		2%	
Total Equity Growth	4%		5%	
Gross Profit Margin	36%	35%	36%	37%
Operating Margin	27%	25%	27%	27%
Profit Margin*	21%	19%	21%	20%
Return on Assets	11%	10%	11%	23%
Return on Equity*	13%	11%	13%	26%
Total Debt/Total Assets	18%	19%	18%	21%
Total Debt/Total Equity	22%	23%	22%	26%
Current Ratio	552%	583%	552%	468%



#### Note:

<sup>\*</sup> Attributable to owners of the parent entity

<sup>\*\*</sup> The 1H 2024 data has been restated.

## **SALES PERFORMANCE 2025**

Market	A A	Sales (IDR)			R) Increase / (Decrease			
Market	1H 2025	%	1H 2024	%	IDR	%		
Domestic	902	35%	952	41%	(50)	(5.30%)		
Overseas	1,654	65%	1,398	59%	256	18.33%		
Total	2,556	100%	2,350	100%	206	8.76%		

Product	Sales (IDR)				Increase / (Decrease)		
Product	1H 2025	%	1H 2024	%	IDR	%	
Filter	1,907	75%	1,758	75%	149	8.46%	
Radiator	297	12%	249	11%	48	19.29%	
Body Maker	76	3%	119	5%	(43)	(35.87%)	
Trading	804	31%	752	32%	52	6.87%	
Others	98	4%	97	4%	0.2	0.23%	
(Elimination)	(626)	(25%)	(625)	(27%)	0.3	0.05%	
Total	2,556	100%	2,350	100%	206	8.76%	

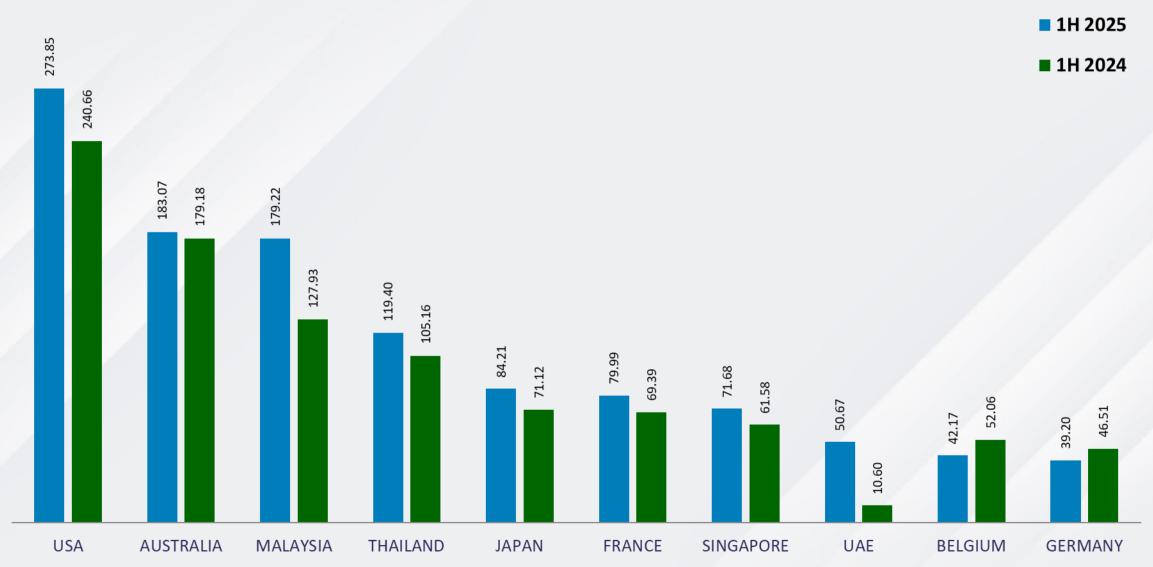
## **SALES BY GEOGRAPHICAL**

Coographical	1H 2	2025	1H 2	Increase/	
Geographical	IDR	%	IDR	%	(Decrease)
Domestic	902	35%	952	41%	(5.30%)
Overseas					
Asia	703	28%	527	22%	33.52%
America	412	16%	393	17%	4.70%
Europe	280	11%	237	10%	18.07%
Australia	208	8%	204	9%	1.90%
Africa	51	2%	37	1%	39.88%
Total	2,556	100%	2,350	100%	8.76%

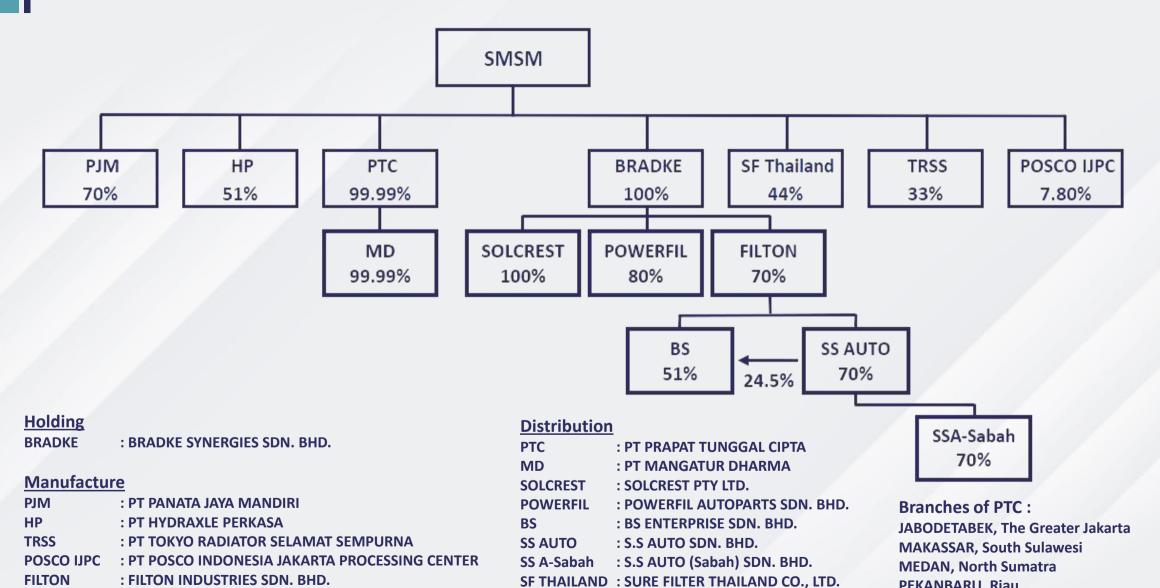


## **TOP 10 EXPORT DESTINATIONS BY COUNTRIES**

[sort by sales 1H 2025 - in Bio IDR]



## STRUCTURE OF SMSM WITH THE SUBSIDIARIES & ASSOCIATES [31 MAR 2025]



® PT SELAMAT SEMPURNA Tbk.

PEKANBARU, Riau SURABAYA, East Java



## PT PANATA JAYA MANDIRI – PJM (Subsidiary Company)

- SMSM owns a 70% stake in PJM
- Joint venture with Donaldson Company Inc., USA

	6 Month	ns Ended	Inc/(Decr) Comp		are Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)	
Net Sales	637	616	4%	637	1,327	
Gross Profit	157	145	9%	157	353	
Operating Profit	131	117	12%	131	273	
Profit for the period	105	93	13%	105	217	
Current Assets	678	658	3%	678	713	
Total Assets	835	801	4%	835	867	
Current Liabilities	137	166	(17%)	137	211	
Total Liabilities	171	204	(16%)	171	244	
Total Equity	664	597	11%	664	624	



**U= Unaudited** 

**Amount in Billion Rupiah** 



# PT HYDRAXLE PERKASA – HP (Subsidiary Company)

- ☐ SMSM owns a 51% stake in HP
- ☐ Manufacture dump hoist and body maker of dump truck, trailer, mixer, and tank

	6 Month	6 Months Ended Inc		Compare Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)
Net Sales	100	144	(30%)	100	322
Gross Profit	5	13	(63%)	5	43
Operating Profit	(5)	5	(201%)	(5)	20
Profit for the period	(1)	6	(119%)	(1)	15
Current Assets	127	140	(9%)	127	133
Total Assets	251	253	(1%)	251	252
Current Liabilities	21	33	(37%)	21	24
Total Liabilities	39	49	(21%)	39	39
Total Equity	212	203	4%	212	213



U= Unaudited

**Amount in Billion Rupiah** 



## PT PRAPAT TUNGGAL CIPTA - PTC (Subsidiary Company)

- ☐ SMSM owns a 99.99% stake in PTC
- □ Sole distributor that specializes on the trading of the Company products in Indonesia aftermarket sectors

	6 Month	ns Ended	Inc/(Decr)	Compare	Compare Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)	
Net Sales	432	418	3%	432	907	
Gross Profit	124	123	1%	124	253	
Operating Profit	84	87	(4%)	84	179	
Profit for the period*	67	68	(1%)	67	144	
Current Assets	561	491	14%	561	567	
Total Assets	619	536	15%	619	626	
Current Liabilities	136	115	19%	136	171	
Total Liabilities	154	137	12%	154	190	
Total Equity	465	399	17%	465	435	



A= Audited

## **BRADKE SYNERGIES SDN. BHD. – BRADKE (Subsidiary Company)**

SMSM	owns a	100%	stake i	n Bradke
	OVVIIS G	<b>TOO</b> / 0	June 1	II DIGGIC

Bradke is the Holding Company which had subsidiaries of which are (i) Manufacturing of filters product &
the Company's Supplier for machinery (Filton Industries Sdn Bhd), the Company's sole distributor of filter
products in Malaysia & Australia (Powerfil Auto Parts Sdn Bhd, SS Auto Sdn Bhd, Solcrest Pty Ltd)

	6 Month	ns Ended	Inc/(Decr)	Compare Q to Y	
Financial Highlights	1H 2025 (U) 1H 2024 (U)		%	1H 2025 (U)	2024 (A)
Net Sales	90	94	(4%)	90	189
Gross Profit	35	37	(5%)	35	76
Operating Profit	14	15	(6%)	14	34
Profit for the period*	8	9	(8%)	8	18
Current Assets	102	104	(2%)	102	106
Total Assets	175	183	(4%)	175	179
Current Liabilities	31	36	(12%)	31	37
Total Liabilities	48	60	(20%)	48	56
Total Equity	127	123	3%	127	123



A= Audited



## **SURE FILTER (THAILAND) CO., LTD. – SF THAILAND (Subsidiary Company)**

SMSM owns a	44% stake	in SF Thailand
	TT/U JUNC	III JI TITUITUTE

	SF Thailand is the C	ompany's so	e distributor of filter	and radiator	products in Thailand
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	6 Months		Inc/(Decr)	Compare Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)
Net Sales	185	181	3%	185	361
Gross Profit	56	49	12%	56	100
Operating Profit	20	7	172%	20	18
Profit for the period	18	4	364%	18	9
Current Assets	196	187	5%	196	180
Total Assets	401	413	(3%)	401	394
Current Liabilities	85	115	(26%)	85	120
Total Liabilities	152	202	(25%)	152	178
Total Equity	249	212	18%	249	216



A= Audited



## PT TOKYO RADIATOR SELAMAT SEMPURNA (Associate Company)

- ☐ SMSM owns a 33% stake in TRSS
- ☐ Joint venture with Tokyo Radiator Mfg. Co. Ltd

	6 Month	ns Ended	. Inc/(Decr) Com		pare Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)	
Net Sales	67	68	(1%)	67	145	
Gross Profit	15	16	(6%)	15	33	
Operating Profit	6	7	(16%)	6	18	
Profit for the period	7	7	(3%)	7	17	
Current Assets	154	135	14%	154	146	
Total Assets	182	170	7%	182	174	
Current Liabilities	24	18	32%	24	22	
Total Liabilities	42	38	10%	42	41	
Total Equity	140	132	6%	140	133	



U= Unaudited

A= Audited

**Amount in Billion Rupiah** 



## **POSCO PT POSCO INDONESIA JAKARTA PROCESSING CENTER (Associate Company)**

- ☐ SMSM owns a 7.80% stake in POSCO IJPC
- Joint venture with POSCO Holdings Inc. and POSCO International Corporation

	6 Month	ns Ended	Inc/(Decr) Compare		Q to Y	
Financial Highlights	1H 2025 (U)	1H 2024 (U)	%	1H 2025 (U)	2024 (A)	
Net Sales	116	122	(5%)	116	254	
Gross Profit	(2)	4	(159%)	(2)	9	
Operating Profit	(4)	1	(420%)	(4)	5	
Profit for the period	(6)	(0.3)	(2,356%)	(6)	1	
Current Assets	129	136	(5%)	129	129	
Total Assets	156	165	(6%)	156	167	
Current Liabilities	111	115	(3%)	111	115	
Total Liabilities	111	115	(3%)	111	116	
Total Equity	44	50	(11%)	44	51	



## **ACHIEVEMENT 2025**

Month	Achievement
February	[February 24, 2025] - PT Tokyo Radiator Selamat Sempurna (an associate entity of PT Selamat Sempurna Tbk) was awarded the "Excellent Cost-Efficiency Effort in 2024" & the "Excellent OEM Delivery Performance in 2024" by PT Isuzu Astra Motor Indonesia.
	[February 24, 2025] - PT Panata Jaya Mandiri (subsidiary of PT Selamat Sempurna Tbk) has been awarded with the "Consecutive Award (for the Consistent Best OES Delivery Performance 3 Years in a Row)" & "Excellent OES Delivery Performance in 2024" by PT Isuzu Astra Motor Indonesia.
	[April 10, 2025] - PT Selamat Sempurna Tbk received an appreciation and awarded as "Excellent Supplier FY2024" for the Stamping Part category from PT Yanmar Diesel Indonesia.
April	[April 25, 2025] - PT Selamat Sempurna Tbk received an appreciation of "The Outstanding Performance and Support to PT Hino Motors Manufacturing Indonesia".
	[April 29, 2025] - PT Selamat Sempurna Tbk proudly received "Best Vendor Contribution and Performance 4W" from PT Suzuki Indomobil Sales.
May	[May 27, 2025] - PT Selamat Sempurna Tbk has been awarded "The Best Sectors Investortrust Companies 2025 (Consumer Cyclicals Sector)" by Investortrust.id.
June	[June 30, 2025] - PT Selamat Sempurna Tbk has been recognized as the Best Listed Company in the Automotive Components Category at the Bisnis Indonesia Award (BIA) 2025.



## **OFFICIAL STORES**



Q Sakura Filter Indonesia

tokopedia

official store









## **Thank You**

Visit us at www.smsm.co.id



Follow us at <a>O</a> @sakurafilter.indonesia

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